

Juan Ramon Benito Montero  
Ingeniero Técnico Aeronautico  
Independent Senior Advisor  
24 Marzo 2023

Miguel Angel González Pérez  
Decano  
Colegio Oficial de Ingenieros Técnicos Aeronáuticos

Estimado Miguel Angel,

Permíteme en primer lugar presentarme. Mi nombre es Juan Ramon Benito Montero. Soy Ingeniero Técnico Aeronáutico con num. de colegiación 1739. Y miembro también de la Asociación de Ingenieros Técnicos Aeronáuticos, con num de asociado 4243.

Sirva esta carta de introducción como paso para presentar mi candidatura como Vocal de Materiales del Colegio. Actualmente no detecto incompatibilidad entre mi actual dedicación profesional y el potencial futuro ejercicio de las funciones de vocal del Colegio de Ingenieros Técnicos Aeronáuticos.

Como colegio profesional, tenemos una gran responsabilidad hacia nuestros compañeros de profesión y hacia la sociedad en general. En esta línea de acción, los objetivos que me impulsan con esta candidatura son la promoción de la excelencia en nuestro perímetro de responsabilidad, así como asegurar el cumplimiento de los más altos estándares éticos y profesionales. Y fomentar y ampliar los aspectos de soporte y apoyo al Colegiado.

A medida que avanzamos en el futuro, nuestra institución debe estar a la vanguardia de los cambios y las innovaciones en nuestras áreas de responsabilidad y conocimiento, revalidando por una parte el compromiso de ofrecer a nuestros miembros los recursos necesarios para mantenerse actualizados y continuar mejorando sus habilidades y conocimientos. Y por otra parte, continuar estando vigilantes, activos y combativos allá donde sea necesario, en la defensa de los derechos de los profesionales que formamos este colectivo.

Mi compromiso es trabajar con intensidad para fortalecer nuestra institución y asegurar el compromiso de servicio a los profesionales que conformamos este Colegio.

Gracias por su atención.  
Un cordial saludo,

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# CURRICULUM VITAE

## PERSONAL DATA

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**Name:** Juan-Ramón  
**Family Name:** Benito-Montero  
**Date of Birth:** December 27th, 1961  
**Nationality:** Spanish  
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**Email :** jurabemon@outlook.com

## EDUCATION

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✓ **Ingeniero T. Aeronáutico** degree @Universidad Politécnica de Madrid.  
Specialization: **Turbines and Aero-engines.**

✓ **Relevant Training:**

- Technical focus:
  - Air Conditioning. General
  - Basic rules for Composite design
- Management focus (recent to old):
  1. “Artificial Intelligence&Automatic Learning” course @Univ.Autónoma Summer Camp.
  2. “Leading Transversal Team” training course @Airbus Group Training Center.
  3. “Guidelines on contractual Ts&Cs” training course @Airbus Group Training Center.
  4. “International Contract and Claim Mgmt.” training course @Airbus Group Training Center.
  5. “Generating Business Value” training course @Airbus Group Training Center.
  6. “AIRCRAFT ASSET MANAGEMENT” training course @ABA – Toulouse.
  7. “Working Capital” course @Airbus Group Learning Center.
  8. “Leadership and Entrepreneurship” course @Universidad Complutense; Madrid – Spain
  9. “PMP Certification–Exam Preparation” coaching @Airbus P&PM CoC & Amontis coaching
  10. “DCPM (Development Centre Project Mngrs.)” training/assessment @Airbus P&PM CoC
  11. “Airbus Business Context” course @AirBusiness Academy – Toulouse
  12. “PROJECT MGT - PLAY EVM” course @Airbus Military – Madrid
  13. “LEAN-Visual Mgmt.-Implementation into MRTT Programs” course @AIM Lean Academy
  14. “Finances for non-financial people. Airbus sight” course @Airbus Military - Madrid
  15. “Working groups Management” course @EADS – Madrid
  16. “Effective Communication” course @EADS – Madrid
  17. “Negotiation strategies” course @EADS – Madrid
  18. “Risk & Opportunities ARM” course @EADS – Madrid
  19. “Green Belt” Project Management course @EADS – Madrid
  20. “Business Risk Management” course @AirBusiness Academy - Airbus CE
  21. “Integrated Project Management” course @FOINDESA – Universidad Politécnica - Madrid
  22. “Project Planning and Control” course @CEPADE – Universidad Politécnica - Madrid
- Social focus:
  - “Formación en Cooperación Intl.” (Intl. Cooperation. Fundamentals) course @CruzRoja Spain
  - “Plan de Socorros y Emergencias” (Emergency&Rescue Plan. Fundamentals) course @CruzRoja Spain
  - “Plan de Contingencia en emergencias” (Contingency Planning in Emergencies) course @IFRC
  - “Introducción a las Leyes, Normas y Principios para la Respuesta Internacional a Desastres” (Introduction to International Disaster Response Law) course @IFRC

✓ **Languages skills:**

- Spanish: Native language
- English: Advance
- French: Advance

## Professional Experience

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**In February 2021** initiate my own Independent Consultant project, founded on wide and extensive experience on aeronautical environment. I can provide professional advisory & support on areas:

- International Industrial Cooperation on aeronautics & defence related projects:
  - Support and management on programs & partnerships process.
  - Project phases development and subcontracting management.
- Brand new Airbus A330 aircraft acquisition:
  - Management and support on a/c capacities definition and characteristics (a/c systems and configuration), with special focus on platforms dedicated to special purposes (Gov. & Mil);
- Used platforms Airbus A330 aircraft selection and acquisition:
  - Management and support on used a/c predefined capacities and characteristics (a/c systems and configuration), with special focus on platforms dedicated to special purposes (Gov. & Mil);
- A/C Cabin equipment (BFEs) management (definition and vendors management);

**In October 2006** joined Airbus Military (former EADS MTAD), at Madrid-Barajas site, as Head of MRTT (Airbus A330 platform) Customisation, into Military Derivatives of Airbus Platforms directorate.

Within the business frame of this directorate, the HO MRTT Customization, by holding WP P&L responsibility and as transversal function, ensures the achievement of adequate A/C Customization, also special & cabin equipment (BFE) acquisition, for the Airbus A330 “green” a/c for all MRTT Programs. The major end results and accountabilities are:

- Actively support sales campaigns.
- Acting as the principal point of contact in front of the Customer, Airbus CE and Airbus DS Engineering.
- Ensure that the A/C definition is adequately performed within scheduled on time/on cost MRTT Program frame. This in close coordination with other relevant Airbus Dptm.
- Management of the vendors for special & cabin equipment (BFE) related business, and management as well for strategic operations:
  - Customer negotiation and guidance on equipment selection & acquisition;
  - Accurate equipment definition and vendors involvement on projects;
  - Management of procurement processes to achieve on-time deliveries; within budget;
- Securing and empower liaison within different Airbus organizations;
- Management and support on used Airbus A330 aircraft selection and acquisition;
- Management of Customer Resident Teams (Saudi AF and Emirates AF) acting as focal point on customer interfaces as well as on external-to-the-company official/diplomatic activities and relationship.

**In January 2004** joined AIRBUS CE, at Toulouse site, as Configuration Manager, in AIRBUS Customer Services Directorate - Upgrade Services–Systems Dptm.

Within the business frame of this Directorate, Configuration Manager main responsibilities were:

- Ensuring consistency of customization activity within in-service environment;
- Management and facilitating technical and business decisions in the relevant change boards, enabling coherent decision-making;
- Ensuring efficient use of Config. Management tools by defining a Config. Management tools strategic evolution and development plan;
- Support business Development by ensuring coherency in both technical and process aspects, also providing technical arbitration along business acquisition, offer and production phases.

**In October 2000** joined Grupo TAM, short-to-medium range Spanish engineering company, dealing with aeronautic and aerospace market, as Product Tech. Manager, in charge of Project Management of international, multitask and turn-key type projects.

### ✓ Customers

Companies from Spain (EADS-CASA, ICSA) and Netherlands (STORK-FOKKER).

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**In December 1992** joined Electronic Warfare Department of INDRA, a Spanish electronic and communications company dealing with Aerospace and Defence markets, as project engineer.

Responsibilities ranged up to Engineering Installation Manager, in charge of aircraft installation projects of communications systems with the following working fields:

- Definition for the system requirements (Specification, Design and Installation) and platform service systems.
- Planning, management and coordination of design and embodiment/installation activities; at Customer sites;
- Installation and Acceptance Tests.

Above areas resulting in a wide experience in the following activities:

- ◆ Development and execution of international engineering projects
- ◆ Management and coordination of multi-task teams.
- ◆ Installation and maintenance planning activities.
- ◆ On-Site technical responsible for installation.
- ◆ Coordination and scheduling for Installation and Acceptance Tests.
- ◆ Control of subcontractors and suppliers.
- ◆ Management in situ relationship with Customer.

Involved in following projects:

- Modification of BOEING aircraft B-707
- Modification of CASA aircraft C-212
- Modification of FOKKER aircraft F-27
- Modification of BEEHCRAFT aircraft B-200

#### Entities involved.

##### ✓ **Customers**

Government owned Departments of Spain (MoD/SAF), Peru (Peruvian Navy) and Uruguay (Air Force).

##### ✓ **Subcontractors and Suppliers**

Companies from Spain, U.K. (LITTON UK), France (M. Dassault), USA (CORTRON, ROTRON, BEEHCRAFT, BENDIX, DUNCAN Aviation, BARRY CONTROLS), Israel (IAI-BEDEK Aviation), Portugal (OGMA) and Peru.

**In March 1990** joined the Design Dptm. of AISA (Aeronáutica Industrial, S.A), as project engineer for aircraft modifications projects, involved in following projects:

- Upgrading of BOEING helicopter CH-47C “Chinook”
- Modification EW on M. Dassault aircraft Falcon-20